



REPUBLIC OF SERBIA
GOVERNMENT
GOVERNMENT AVIO SERVICE
No: 404-02-1/2015-05/8
Date: 06 October 2015
Belgrade

In compliance with Article 108, of the Public Procurement Law ("The Official Gazette of the Republic of Serbia", No. 124/12, 14/15 and 68/15) and the Report of Bid Evaluation Commission No. 404-02-28/2015-05/7 dated 06 October 2015, the following

DECISION ON CONTRACT AWARD

is made for the Public Procurement of services - Professional training/refresher courses for aviation personnel for aircraft LearJet 31A, as the most advantageous bid is selected Bid No. O – 04/2015 dated 30 September 2015, submitted by the Bidder **FLIGHTSAFETY International; Marine Air Terminal LaGuardia Airport Flushing New York USA 11371**. The contract for the Public procurement of the subject services will be concluded with the mentioned Bidder, pursuant to the accepted contract model.

This Decision will be published on the Public Procurement Portal and on the Internet page of the Procuring entity www.aviosluzba.gov.rs, within three days from the day this decision was made.

Explanation

By decision to initiate the Public procurement procedure No: 404-02-28/2015-05 dated 01 September 2015, the procedure of Contract award in open procedure has been conducted according to Article 32 of the Public Procurement Law.

I PUBLIC PROCUREMENT GENERAL DATA

- 1. Name of the Procuring Entity:** Government Avio Service
- 2. Address of the Procuring Entity:** 11070 Novi Beograd, Bulevar Mihajla Pupina 2
- 3. Public procurement number:** O- 04/2015.
- 4. Type of Contract award procedure:** open procedure.
- 5. Subject of Public procedure:** Procurement of services - Professional training/refresher courses for aviation personnel for aircraft Learjet 31A.
- 6. Data from Procurement Plan:** By Procurement Plan of the Government Avio-Service for the year 2015, No: 035-00-2/2015-01 from 08 January, 15 June 2015 and 27 July 2015, the Public Procurement of services of Professional training/refresher courses for aviation personnel for aircraft Learjet 31A is foreseen. Financial resources for the subject public Procurement are provided by the Law on Budget of the Republic of Serbia for year 2015 („Official Gazette of the Republic of Serbia, No. 142/14) – section 3, chapter 3.12 – Government Avio Service; Function

450; Economic classification 423 – Contracted Services, Sources for funding 01- Income from budget.

7. Estimated value of the public procurement: 5.000.000,00 dinars.

8. Deviations from the Public procurement plan: none.

9. Bidder's general data: full name of the Bidder: **FLIGHTSAFETY International**; abbreviated name of the Bidder: **FSI**; main office: **Marine Air Terminal LaGuardia Airport Flushing New York USA 11371**; Identification number: 13-3916524; Bid No. O – 04/2015 dated 30 September 2015.

10. Rejected bids, reasons for bids' rejection and offered price of the subject bids: there are no rejected bids.

11. In case only one bid was submitted, the opinion of Commission concerning the reasons which caused the submission of only one bid and proposed measures which should be taken in order to provide competition within the procedure: the first reason for participation of just one bidder is the fact that in the Republic of Serbia there are no similar bidders, whilst there is only a limited number of bidders worldwide, i.e. training centers which provide services that are the subject of this public procurement; the other reason which further complicates the procedure is the fact that Procuring entity possesses ageing aircraft types, which generally operate very rarely or not at all. Consequently, aviation training centers providing professional training and courses for aviation personnel have little interest in maintaining training technical equipment (simulators, classrooms) for a limited number of candidates or only for us, nor to provide respective expensive licenses for that equipment and to engage qualified personnel – holders of all required certificates and licenses for training on aircraft types owned by the Procuring entity. As the result, the number of similar providers can vary, depending on actual bidder's estimation of profitability of investments in technical and personnel capacities and expected profit gained from the clients owning the aircraft with ageing technology. Due to aforementioned reasons, the number of Service providers is changed year over year.

12. Name of the Bidder who was awarded the contract: **FLIGHTSAFETY International**; abbreviated name of the Bidder: **FSI**; main office: **Marine Air Terminal LaGuardia Airport Flushing New York USA 11371**; Identification number: 13-3916524; Bid No. O – 04/2015 dated 30 September 2015, timely submitted, proper and acceptable; offered price per user: **10,800 USD**, for three users: **32,400 USD** or **1.152.260,64 RSD** per user, **3.456.781,92 RSD** for three users, at the middle exchange rate of the National Bank of Serbia on the day of bid opening (middle exchange rate of USD 106,6908).

13. Criterion for selection of the most advantageous bid: the lowest offered price.

II PUBLIC PROCUREMENT PROCEDURE, BID EVALUATION AND RANKING

Pursuant to Article 32 and of the Law on Public Procurements, the Invitation for bid submission for the Public procurement of services – “Professional training/refresher courses for aviation personnel for aircraft LearJet 31A”, No. 404-02-28/2015-05/4, published on 03 September 2015 on the Public Procurement portal and the Internet page of the Procuring entity www.aviosluzba.gov.rs

Bid submission deadline, determined in the Invitation for bid submission, was 05 October 2015 until 12:00.

Bid opening procedure was conducted immediately upon the expiry of the bid submission deadline, i.e. on 05 October, 2015. Bid opening procedure started at 12.30 and terminated on the same day at 13:00.

